

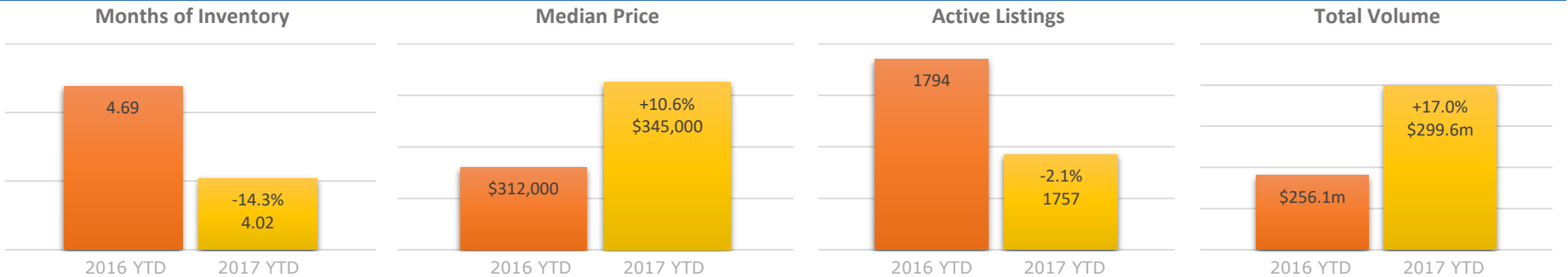
WINDERMERE MARKET REPORT

Key Market Data by Month and Year to Date (YTD)

June 2017
Prescott, Arizona



Snapshot



Key Metrics		Historical Trend (past 12 mo)	Jun-16	Jun-17	% chg	YTD 2016	YTD 2017	% chg
MOI	Months of Inventory		5.58	4.46	-20.1%	4.69	4.02	-14.3%
	Active		740	619	-16.4%	1794	1757	-2.1%
Home Listings	Sold		166	179	+7.8%	743	816	+9.8%
	New		252	349	+38.5%	1247	1226	-1.7%
	Pending		177	183	+3.4%	838	922	+10.0%
	Median Price		\$319,563	\$380,000	+18.9%	\$312,000	\$345,000	+10.6%
Home Sales	Average Price		\$360,662	\$406,968	+12.8%	\$344,686	\$367,200	+6.5%
	Median Days on Market		32	14	-56.3%	39	32	-17.9%
	Total Volume		\$59.9m	\$72.8m	+21.7%	\$256.1m	\$299.6m	+17.0%
	Active		1210	1073	-11.3%	1697	1535	-9.5%
Land Listings	Sold		34	182	+435.3%	182	155	-14.8%
	New		87	72	-17.2%	587	449	-23.5%