

WINDERMERE MARKET REPORT

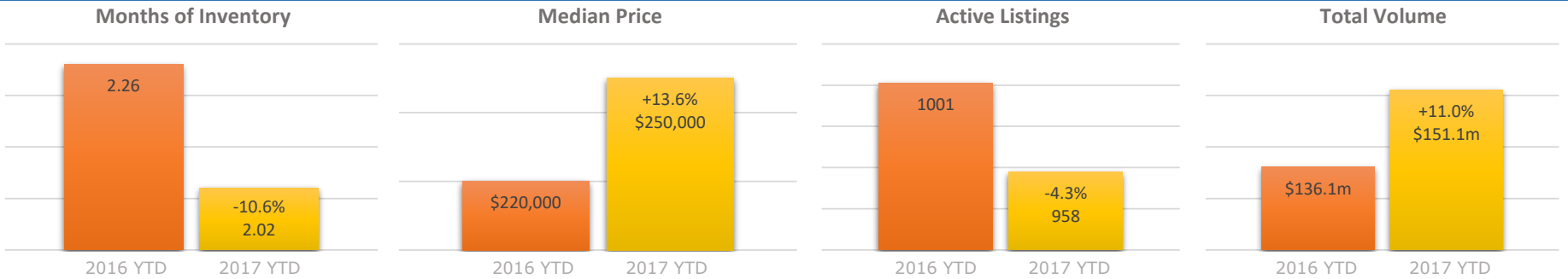
Key Market Data by Month and Year to Date (YTD)

June 2017

Prescott Valley, Arizona



Snapshot



| Key Metrics | | Historical Trend (past 12 mo) | Jun-16 | Jun-17 | % chg | YTD 2016 | YTD 2017 | % chg |
|---------------|-----------------------|-------------------------------|-----------|-----------|--------|-----------|-----------|--------|
| MOI | Months of Inventory | | 2.37 | 2.29 | -3.4% | 2.26 | 2.02 | -10.6% |
| | Active | | 234 | 221 | -5.6% | 1001 | 958 | -4.3% |
| Home Listings | Sold | | 116 | 135 | +16.4% | 594 | 580 | -2.4% |
| | New | | 156 | 148 | -5.1% | 776 | 743 | -4.3% |
| | Pending | | 107 | 113 | +5.6% | 645 | 657 | +1.9% |
| | Median Price | | \$229,900 | \$265,000 | +15.3% | \$220,000 | \$250,000 | +13.6% |
| Home Sales | Average Price | | \$237,195 | \$273,617 | +15.4% | \$229,100 | \$260,473 | +13.7% |
| | Median Days on Market | | 24 | 19 | -20.8% | 26 | 20 | -23.1% |
| | Total Volume | | \$27.5m | \$36.9m | +34.2% | \$136.1m | \$151.1m | +11.0% |
| | Active | | 241 | 204 | -15.4% | 395 | 387 | -2.0% |
| Land Listings | Sold | | 13 | 13 | +0.0% | 87 | 90 | +3.4% |
| | New | | 21 | 25 | +19.0% | 144 | 152 | +5.6% |