

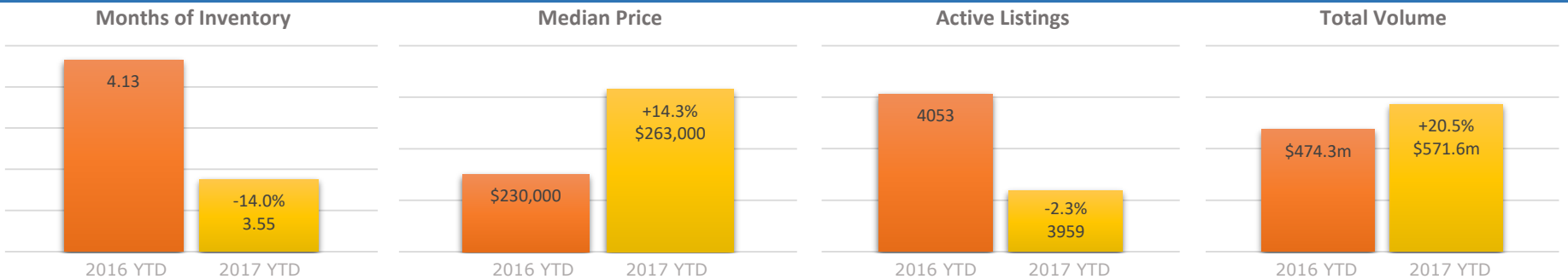
WINDERMERE MARKET REPORT

Key Market Data by Month and Year to Date (YTD)

June 2017
Entire Tri City Area



Snapshot



Key Metrics		Historical Trend (past 12 mo)	Jun-16	Jun-17	% chg	YTD 2016	YTD 2017	% chg
MOI	Months of Inventory		4.64	3.77	-18.8%	4.13	3.55	-14.0%
	Active		1468	1247	-15.1%	4053	3959	-2.3%
Home Listings	Sold		378	452	+19.6%	1811	1983	+9.5%
	New		554	555	+0.2%	2841	2755	-3.0%
	Pending		414	419	+1.2%	2037	2258	+10.8%
	Median Price		\$245,250	\$275,500	+12.3%	\$230,000	\$263,000	+14.3%
Home Sales	Average Price		\$277,836	\$307,521	+10.7%	\$261,882	\$288,242	+10.1%
	Median Days on Market		32	21	-34.4%	37	32	-13.5%
	Total Volume		\$105.0m	\$139.0m	+32.4%	\$474.3m	\$571.6m	+20.5%
	Active		2700	2471	-8.5%	3884	3698	-4.8%
Land Listings	Sold		88	86	-2.3%	471	500	+6.2%
	New		196	185	-5.6%	1343	1188	-11.5%