

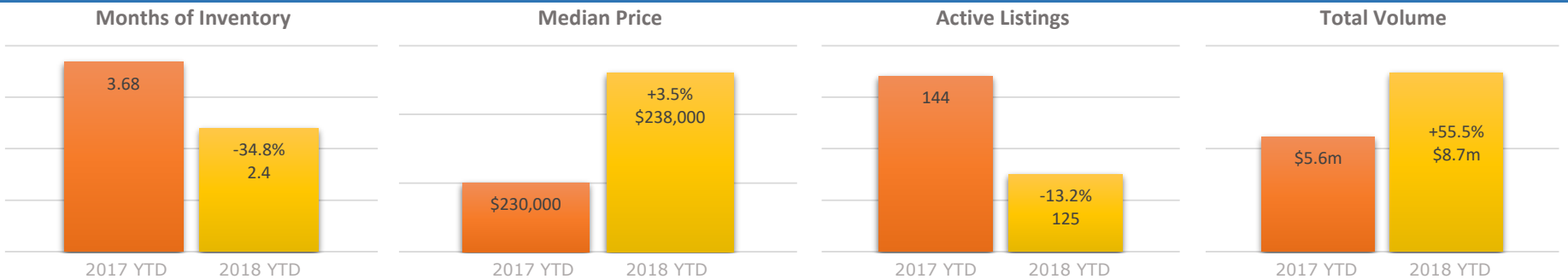
WINDERMERE MARKET REPORT

Key Market Data by Month and Year to Date (YTD)

January 2018
Chino Valley, Arizona



Snapshot



Key Metrics		Historical Trend (past 12 mo)	Jan-17	Jan-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		3.38	2.4	-29.0%	3.68	2.4	-34.8%
	Active		102	88	-13.7%	144	125	-13.2%
Home Listings	Sold		20	33	+65.0%	22	33	+50.0%
	New		26	33	+26.9%	28	33	+17.9%
	Pending		22	34	+54.5%	24	34	+41.7%
Home Sales	Median Price		\$215,000	\$238,000	+10.7%	\$230,000	\$238,000	+3.5%
	Average Price		\$245,193	\$262,837	+7.2%	\$253,519	\$262,837	+3.7%
	Median Days on Market		90	20	-77.8%	86	20	-76.7%
	Total Volume		\$4.9m	\$8.7m	+76.9%	\$5.6m	\$8.7m	+55.5%
Land Listings	Active		155	136	-12.3%	166	149	-10.2%
	Sold		9	8	-11.1%	9	8	-11.1%
	New		9	14	+55.6%	9	14	+55.6%