

WINDERMERE MARKET REPORT

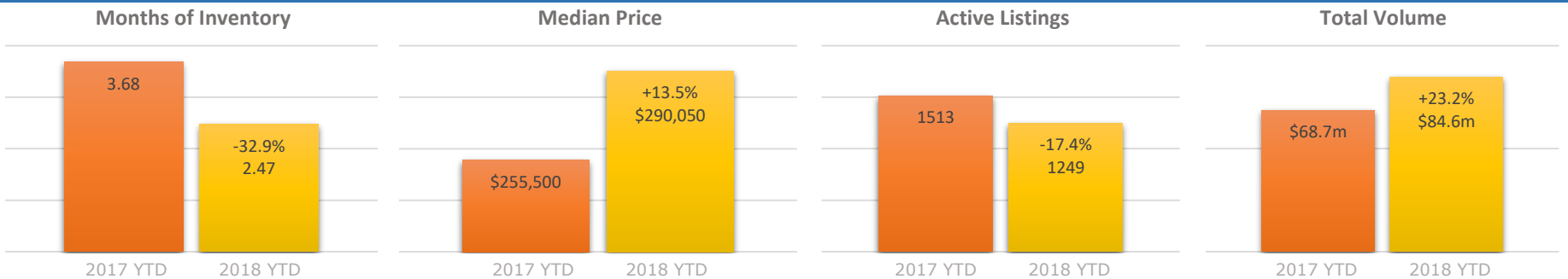
Key Market Data by Month and Year to Date (YTD)

January 2018

Entire Tri City Area



Snapshot



Key Metrics		Historical Trend (past 12 mo)	Jan-17	Jan-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		3.52	2.47	-29.8%	3.68	2.47	-32.9%
	Active		1127	875	-22.4%	1513	1249	-17.4%
Home Listings	Sold		233	252	+8.2%	242	252	+4.1%
	New		302	362	+19.9%	304	362	+19.1%
	Pending		319	321	+0.6%	308	321	+4.2%
	Median Price		\$250,000	\$290,050	+16.0%	\$255,500	\$290,050	+13.5%
Home Sales	Average Price		\$283,017	\$335,762	+18.6%	\$283,851	\$335,762	+18.3%
	Median Days on Market		57	42	-26.3%	52	40	-23.1%
	Total Volume		\$65.9m	\$84.6m	+28.3%	\$68.7m	\$84.6m	+23.2%
	Active		2469	2339	-5.3%	2648	2510	-5.2%
Land Listings	Sold		54	95	+75.9%	56	95	+69.6%
	New		133	197	+48.1%	133	197	+48.1%