

WINDERMERE MARKET REPORT

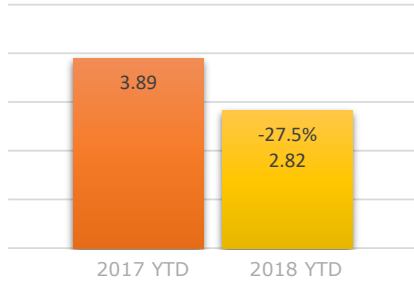
Key Market Data by Month and Year to Date (YTD)

April 2018
Prescott, Arizona

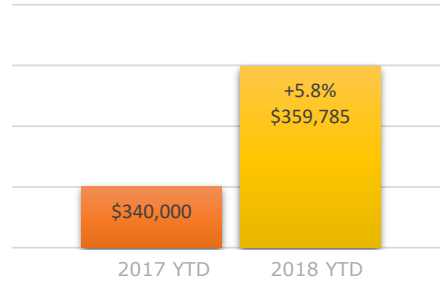


Snapshot

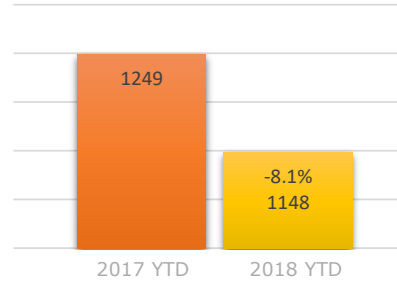
Months of Inventory



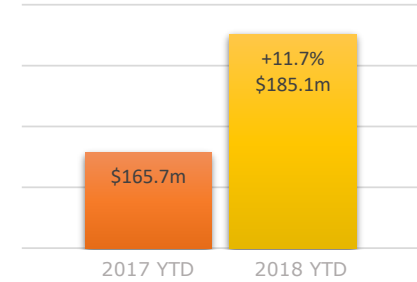
Median Price



Active Listings



Total Volume



Key Metrics		Historical Trend (past 12 mo)	Apr-17	Apr-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		3.97	3.06	-22.9%	3.89	2.82	-27.5%
	Active		531	456	-14.1%	1249	1148	-8.1%
Home Listings	Sold		133	121	-9.0%	463	470	+1.5%
	New		221	237	+7.2%	715	757	+5.9%
	Pending		176	165	-6.3%	584	560	-4.1%
	Median Price		\$340,000	\$330,000	-2.9%	\$340,000	\$359,785	+5.8%
Home Sales	Average Price		\$358,717	\$381,673	+6.4%	\$357,881	\$393,904	+10.1%
	Median Days on Market		27	19	-29.6%	44	28	-36.4%
	Total Volume		\$47.7m	\$46.2m	-3.2%	\$165.7m	\$185.1m	+11.7%
	Land Listings	Active		1050	1052	+0.2%	1358	1377
Sold			17	38	+123.5%	83	156	+88.0%
New			80	109	+36.3%	269	339	+26.0%