

WINDERMERE MARKET REPORT

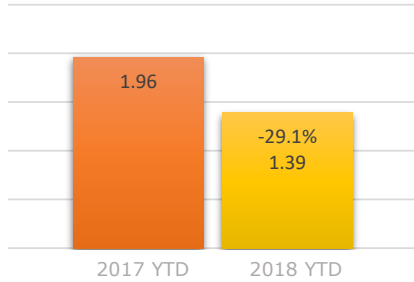
Key Market Data by Month and Year to Date (YTD)

April 2018
Prescott Valley, Arizona

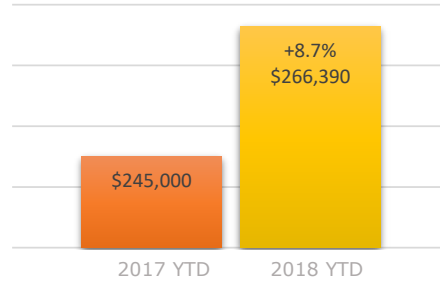


Snapshot

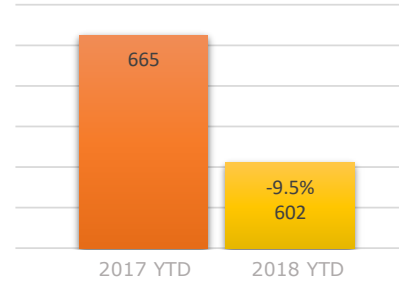
Months of Inventory



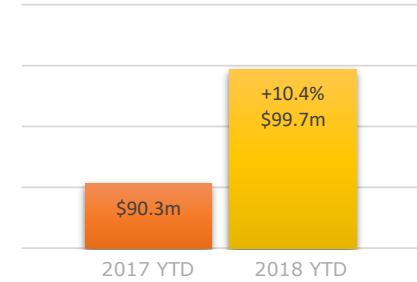
Median Price



Active Listings



Total Volume



Key Metrics		Historical Trend (past 12 mo)	Apr-17	Apr-18	% chg	YTD 2017	YTD 2018	% chg	
MOI	Months of Inventory		2.08	1.39	-33.2%	1.96	1.39	-29.1%	
	Home Listings	Active		207	144	-30.4%	665	602	-9.5%
		Sold		85	95	+11.8%	349	353	+1.1%
		New		130	144	+10.8%	449	458	+2.0%
		Pending		114	119	+4.4%	422	418	-0.9%
Home Sales	Median Price		\$263,000	\$270,000	+2.7%	\$245,000	\$266,390	+8.7%	
	Average Price		\$272,300	\$296,219	+8.8%	\$258,673	\$282,375	+9.2%	
	Median Days on Market		16	14	-12.5%	26	17	-34.6%	
	Total Volume		\$23.1m	\$28.1m	+21.6%	\$90.3m	\$99.7m	+10.4%	
Land Listings	Active		202	208	+3.0%	334	332	-0.6%	
	Sold		15	27	+80.0%	54	74	+37.0%	
	New		33	30	-9.1%	98	126	+28.6%	