

WINDERMERE MARKET REPORT

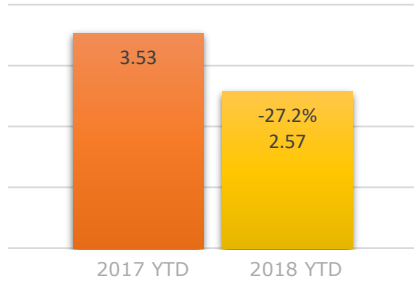
Key Market Data by Month and Year to Date (YTD)

April 2018
Entire Tri City Area

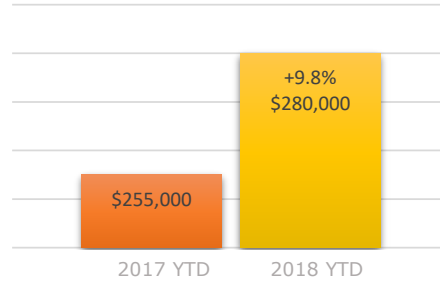


Snapshot

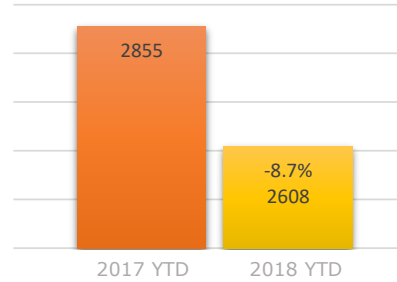
Months of Inventory



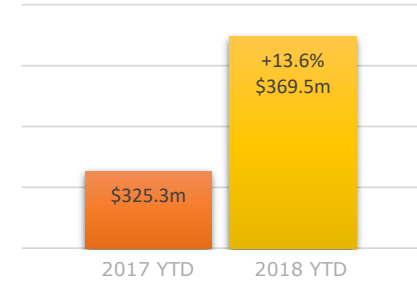
Median Price



Active Listings



Total Volume



Key Metrics		Historical Trend (past 12 mo)	Apr-17	Apr-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		3.49	2.66	-23.8%	3.53	2.57	-27.2%
	Active		1132	942	-16.8%	2855	2608	-8.7%
Home Listings	Sold		303	329	+8.6%	1155	1175	+1.7%
	New		499	517	+3.6%	1646	1711	+3.9%
	Pending		431	410	-4.9%	1445	1401	-3.0%
Home Sales	Median Price		\$270,000	\$267,000	-1.1%	\$255,000	\$280,000	+9.8%
	Average Price		\$294,792	\$304,111	+3.2%	\$281,663	\$314,469	+11.6%
	Median Days on Market		28	19	-32.1%	43	27	-37.2%
	Total Volume		\$89.3m	\$100.1m	+12.0%	\$325.3m	\$369.5m	+13.6%
Land Listings	Active		2447	2335	-4.6%	3273	3200	-2.2%
	Sold		80	123	+53.8%	298	437	+46.6%
	New		225	230	+2.2%	758	857	+13.1%