

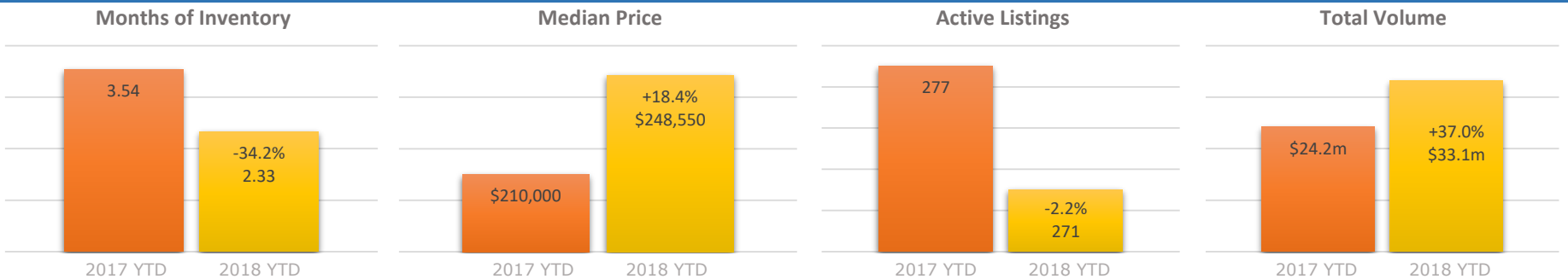
# WINDERMERE MARKET REPORT

Key Market Data by Month and Year to Date (YTD)

May 2018  
Chino Valley, Arizona



## Snapshot



Key Metrics		Historical Trend (past 12 mo)	May-17	May-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		3.18	2.24	-29.6%	3.54	2.33	-34.2%
	Active		100	83	-17.0%	277	271	-2.2%
Home Listings	Sold		32	41	+28.1%	109	127	+16.5%
	New		48	65	+35.4%	161	178	+10.6%
	Pending		40	45	+12.5%	142	153	+7.7%
Home Sales	Median Price		\$186,250	\$245,000	+31.5%	\$210,000	\$248,550	+18.4%
	Average Price		\$216,884	\$260,835	+20.3%	\$221,946	\$261,005	+17.6%
	Median Days on Market		37	19	-48.6%	44	15	-65.9%
	Total Volume		\$6.9m	\$10.7m	+54.1%	\$24.2m	\$33.1m	+37.0%
Land Listings	Active		140	137	-2.1%	209	207	-1.0%
	Sold		9	12	+33.3%	34	40	+17.6%
	New		12	16	+33.3%	52	68	+30.8%