

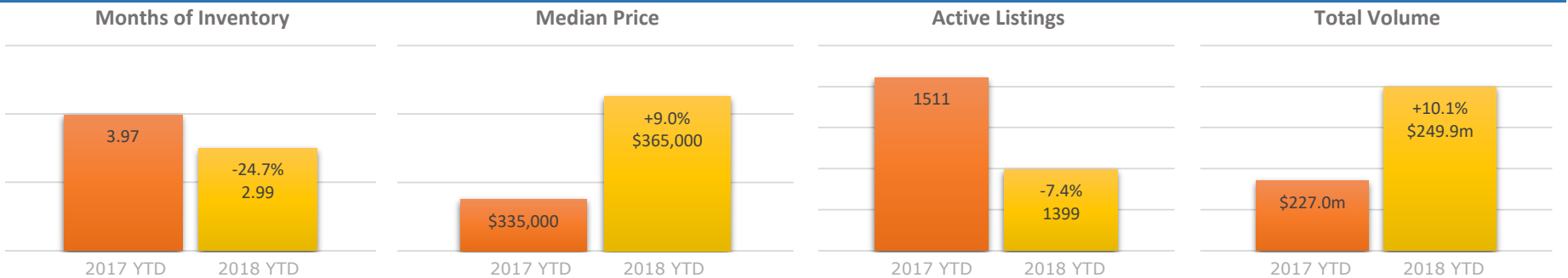
WINDERMERE MARKET REPORT

Key Market Data by Month and Year to Date (YTD)

May 2018
Prescott, Arizona



Snapshot



Key Metrics		Historical Trend (past 12 mo)	May-17	May-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		4.19	3.59	-14.3%	3.97	2.99	-24.7%
	Active		567	531	-6.3%	1511	1399	-7.4%
Home Listings	Sold		173	152	-12.1%	638	625	-2.0%
	New		261	250	-4.2%	977	1007	+3.1%
	Pending		167	180	+7.8%	737	723	-1.9%
	Median Price		\$320,000	\$377,000	+17.8%	\$335,000	\$365,000	+9.0%
Home Sales	Average Price		\$350,535	\$415,471	+18.5%	\$355,804	\$399,870	+12.4%
	Median Days on Market		22	16	-27.3%	36	23	-36.1%
	Total Volume		\$60.6m	\$63.2m	+4.1%	\$227.0m	\$249.9m	+10.1%
	Active		1088	1111	+2.1%	1467	1481	+1.0%
Land Listings	Sold		36	46	+27.8%	126	202	+60.3%
	New		108	99	-8.3%	377	438	+16.2%