

WINDERMERE MARKET REPORT

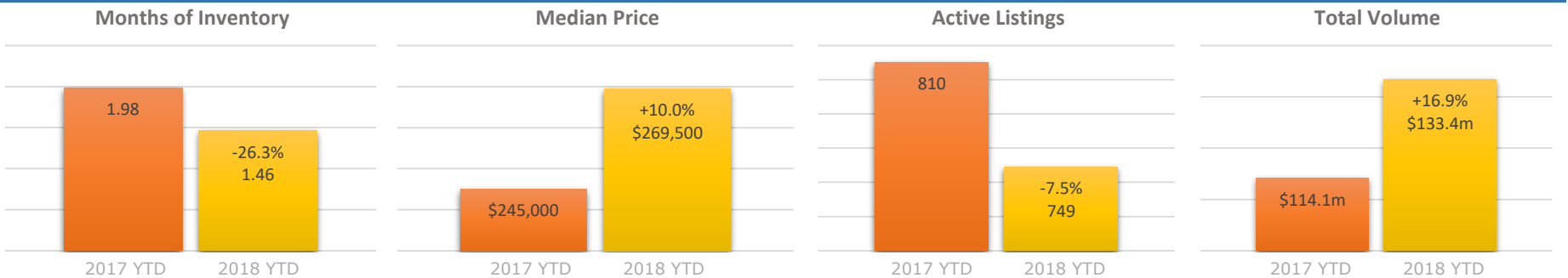
Key Market Data by Month and Year to Date (YTD)

May 2018

Prescott Valley, Arizona



Snapshot



Key Metrics		Historical Trend (past 12 mo)	May-17	May-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		2.01	1.68	-16.4%	1.98	1.46	-26.3%
	Active		198	174	-12.1%	810	749	-7.5%
Home Listings	Sold		96	117	+21.9%	445	471	+5.8%
	New		144	143	-0.7%	594	605	+1.9%
	Pending		127	111	-12.6%	542	517	-4.6%
Home Sales	Median Price		\$243,475	\$277,500	+14.0%	\$245,000	\$269,500	+10.0%
	Average Price		\$248,245	\$285,096	+14.8%	\$256,423	\$283,279	+10.5%
	Median Days on Market		14	13	-7.1%	20	16	-20.0%
	Total Volume		\$23.8m	\$33.4m	+40.0%	\$114.1m	\$133.4m	+16.9%
Land Listings	Active		213	208	-2.3%	363	365	+0.6%
	Sold		23	15	-34.8%	77	89	+15.6%
	New		29	33	+13.8%	127	159	+25.2%