

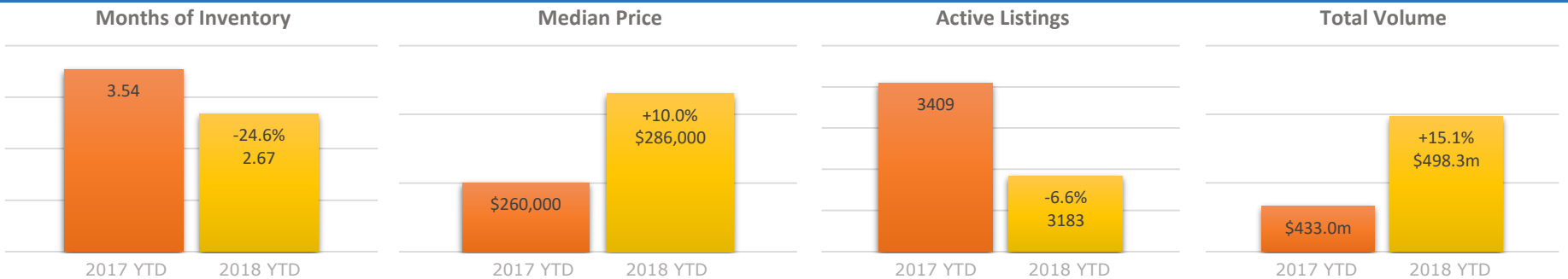
# WINDERMERE MARKET REPORT

Key Market Data by Month and Year to Date (YTD)

May 2018  
Entire Tri City Area



## Snapshot



Key Metrics		Historical Trend (past 12 mo)	May-17	May-18	% chg	YTD 2017	YTD 2018	% chg
MOI	Months of Inventory		3.5	2.97	-15.1%	3.54	2.67	-24.6%
	Active		1146	1057	-7.8%	3409	3183	-6.6%
Home Listings	Sold		376	378	+0.5%	1533	1557	+1.6%
	New		551	571	+3.6%	2200	2285	+3.9%
	Pending		417	427	+2.4%	1831	1794	-2.0%
Home Sales	Median Price		\$263,500	\$303,500	+15.2%	\$260,000	\$286,000	+10.0%
	Average Price		\$284,527	\$335,401	+17.9%	\$282,429	\$320,041	+13.3%
	Median Days on Market		23	19	-17.4%	36	23	-36.1%
	Total Volume		\$107.0m	\$126.8m	+18.5%	\$433.0m	\$498.3m	+15.1%
Land Listings	Active		2482	2389	-3.7%	3519	3458	-1.7%
	Sold		110	117	+6.4%	420	560	+33.3%
	New		243	252	+3.7%	1003	1109	+10.6%